

## Veyo / Total Transit Update

April 12, 2019



#### Introduction

- 2018 Overview
- Review of 2018 Initiatives and Improvements
- Overview of Upcoming 2019 Initiatives and Improvements



#### 2018 Overview

- Since January 1, 2018, Veyo has completed over 4,075,319 trips in CT, with an average of 350,000 completed trips each month, a 16% year over year (YOY) increase from 2017
- In the month of December 2018, Veyo completed 356,249 trips with a total grievance rate of just 0.10% (half our target rate of 0.2%) and a substantiated grievance rate of just 0.03% (substantiated grievances are complaints that can be authenticated with evidence)
- Veyo has partnered with over 80 commercial providers (managing over 1400 commercial vehicles) and 250 independent driver-providers in the state of Connecticut
- Veyo Call Center agents answer an average of 4,000 calls each day with an average handle time of under 5 minutes.
- While we faced challenges upon launch, complaints have decreased 49% YOY and we're receiving positive feedback from the CT community



#### **Performance Improvements**

Over the past 14 months, we have launched several initiatives to improve the performance and service for HUSKY Health Medicaid Members, including but not limited to:

- Employee training refresher program
- Expansion of our clinical coordinator team
- Creation of dedicated resources for urgent care, hospitals, adolescent health, and behavioral health services
- Optimization of our integrated voice response program and member survey program
- Simplified member-facing forms/communications
- Partnership with Beacon, the CT Department of Social Services, Administrative Service Organization

- Ongoing and targeted healthcare facility outreach
- Removal of 18 under performing providers from our transportation network and the addition of 17 new providers to the network
- Introduction of monthly provider scorecards
- Launch of the Go CT Smartcard Program for members eligible for mass transit
- Launch of the Members Advisory Committee
- Launch of our real-time trip rescue program
- Community outreach



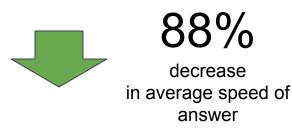
# **Operational Initiatives**

VAVO



### Connecticut Team Growth + Training

- Added over 60 FTEs to the Connecticut Contact Center to better handle call volume
- Launched a training refresher program in August 2018 for all Contact Center Employees
- Created dedicated resources for urgent care, hospitals, adolescent health, and behavioral health services
- Expanded of our Clinical Coordinator team, which consists of Registered Nurses with BSN degrees.





93% decrease in abandoned calls



45% decrease in average handle time



### Continued Focus on Transportation Provider Network Health

- Veyo met with 103 providers to review performance, discuss issues, answer questions, and retrain drivers
- Network Optimization:
  - Removed 18 underperforming providers
  - Placed 14 underperforming providers placed on a corrective action plan
  - Added 17 new providers
- Introduced monthly reporting scorecards
- Wrote 18 letters of support to the DOT to help providers expand their fleet





## **Ongoing Facility Outreach**

In 2018, Veyo conducted in-person visits to over 180 CT healthcare facilities, and continues to reach out to new and existing facilities each month, offering support, training, and the opportunity for feedback. In March we worked with the following facilities:

- Saint Mary Home, West Hartford
- Bridgeport Hospital Primary Care Center, Bridgeport
- New Horizons, Unionville
- Davita Dialysis, Hartford
- APT Foundation, New Haven
- Fernwood Rest Home, Litchfield
- Yale New Haven Health System, New Haven
- ROOT, Willimantic
- Evergreen Health Care Center, Stafford Springs

- Cornell Scott, New Haven
- Autumn Lake, New Britain
- Valerie Manor, Torrington
- LifeBridge, Bridgeport
- ROOT, Hartford
- Davita Dialysis, New Haven,
- Avantus Renal Therapy, New Haven
- CHR, Enfield
- SOLNIT, Middletown



### **Community Feedback**

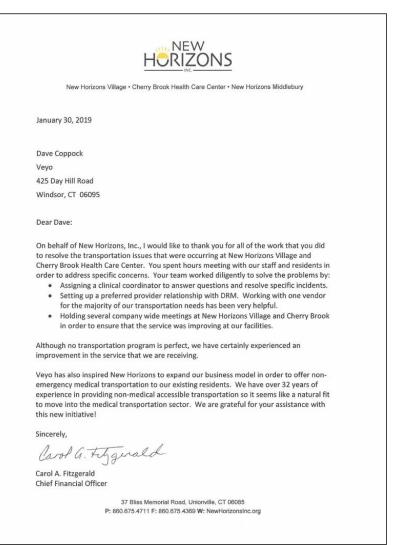
We have continually received positive feedback from members, facilities, providers, and stakeholders in the community.

"Anita...was very patient and wonderful, and I appreciate the time she took with me. Anita read everything back to me correctly and I thank her sincerely for that. I have very fast speech and sometimes agents get frustrated with me...thank you so much for the service you provide." -HUSKY Health member

> "(I am] so appreciative that Olga went the extra mile to resolve my transportation needs. She took the time and I just had to say Thank YOU!" -HUSKY Health member

"I want to share about the positive service we have received from Veyo over the past month. ..[Our facility] had a significant flood that caused the evacuation of 60 of our residents. As we slowly put the pieces back together and began readmitting back from our sister centers Veyo was very supportive. We were calling in several instances with relatively short notice to Veyo requesting return transport. In each case [we[ explained the unusual circumstances and in all instances transportation was provided with no delay."

- Peter Mongillo, Center Executive Director, Genesis Healthcare-The Willows



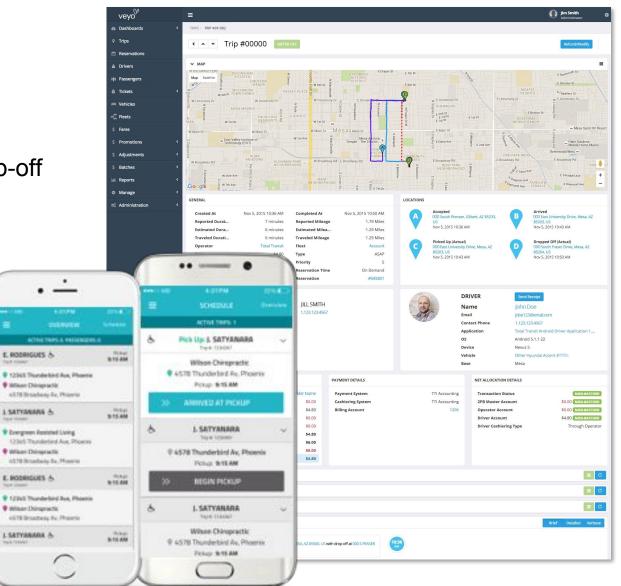


# **Technology Initiatives**

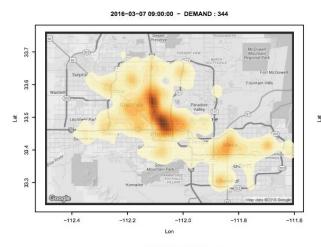


### **Complete Route Tracking**

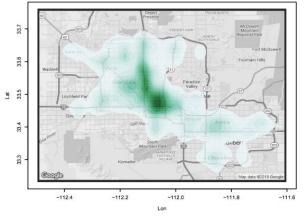
- Tracking from start to finish
- Date, time, and location of both pickup and drop-off
- Trip duration (time and mileage)
- Member and driver information
- Up-to-date driver credentials
- Modes of transportation
- Eligibility/plan perimeters
- Car/driver identifier
- Full communication history
- Automated flags for suspicious activity/FWA



#### Predictive Analytics: Matching supply to demand



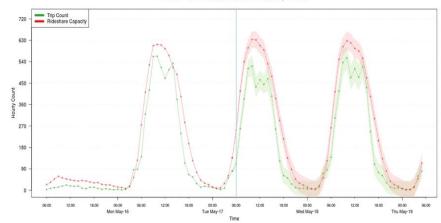
2016-03-07 09:00:00 - SUPPLY : 148

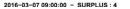


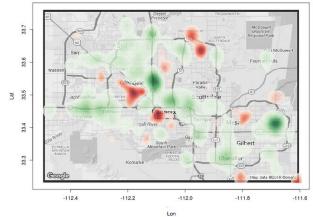




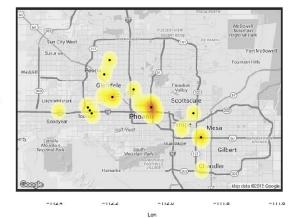
Phoenix - 48 Hour Forecast Start Time: Tue May-17 06:00





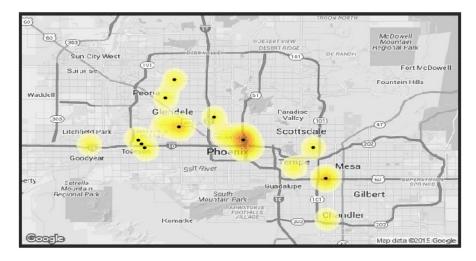






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#### Demand Analysis: Placing vehicles where they're needed



#### Demand Analysis provides:

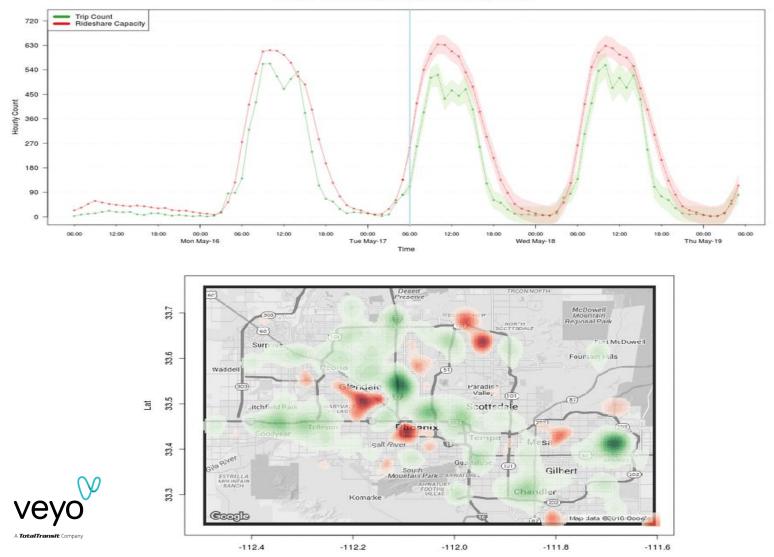
- Trip distribution <u>heatmap</u>
- Driver distribution heatmap
- Trip cancellation analysis
- Match rate analysis





### **Predictive Data Analysis**

Phoenix - 48 Hour Forecast Start Time: Tue May-17 06:00

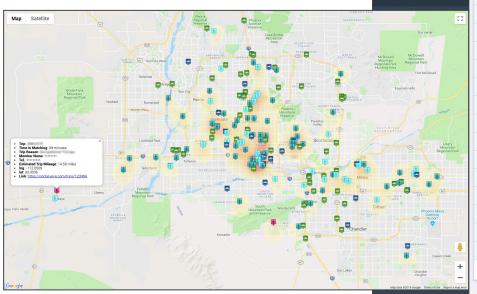


Predictive analysis provides:

- Visibility into future capacity
- Identification of deficits and surpluses
- Driver reward
  recommendation
- Driver recruitment
  recommendation
- Pre-match
  recommendation

#### Rescue Dispatch: Real-time trip rescue

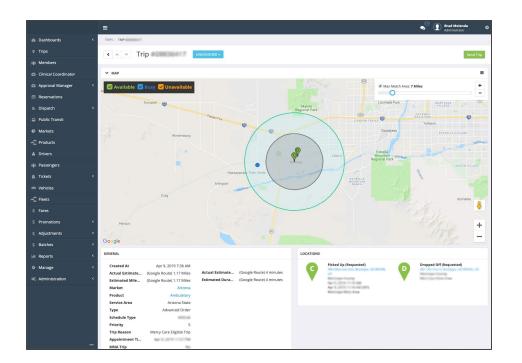
Real-time rescue for any trips that are in danger of falling behind schedule due to weather, traffic, etc.



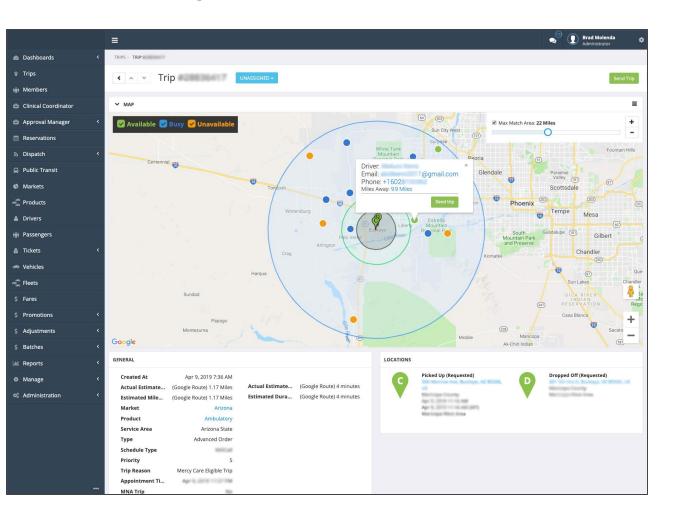
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Phoenix-Mesa Gateway Airport		James Bailey	W89900009916	4 Min	02/27/2019 11:10 AM (MT)	02/27/2019 11:45 AM (MT)	Scheduled	ANUZZRONZ	N/A	Steward Health Choice	No Preference	2010/01/01/01/01 01:00/01
		Barrows, Torresta	W121387878765	3 Min	02/27/2019 11:15 AM (MT)	02/27/2019 12:15 AM (MT)	WillCall	622530525	Specialist	Steward Health Choice	No Preference	#1101 12 Trichters 10, Page
Queen Creek		Christopher Tours	W88011601234	2 Min	02/27/2019 11:20 AM (MT)	02/27/2019 12:15 AM (MT)	Scheduled	###129982	Specialist	Mercy Care	Idp Preferred	12012 01 171007 10000, 10
Chandler Heights – –										ltems per pa	age: 15 💌	1 - 15 of 36 < >



#### Rescue Dispatch: Finding the closest provider



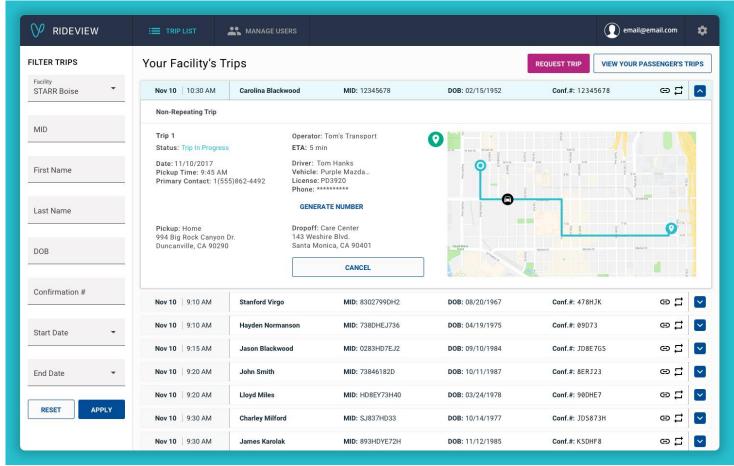
Trips can be rerouted to the next closest provider with a few simple clicks.





### 2019 Initiatives: Facility Portal Launch

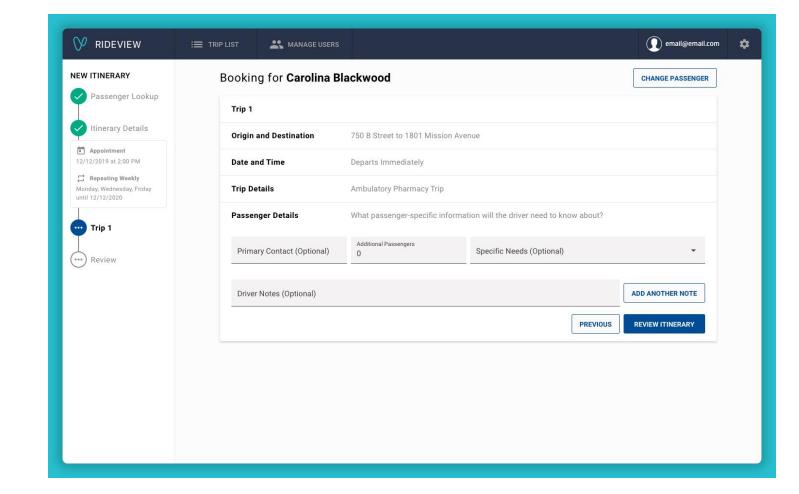
- Allows healthcare facilities to book and manage transportation for several health plans from one easy location
- Easily accessible via a browser window
- Real-time trip information
- Contact information for each provider
- Supports multiple facility locations





### 2019 Initiatives: Facility Portal Launch

- Eligibility verification
- Trip booking includes support for:
  - Specific needs (e.g. oxygen tank)
  - Recurring trips
  - Driver notes
- Facilities can request immediate transportation for a member that needs to be picked up









### Contact Center Summary

	Service Level KPI	80.0%
Service Level KPI's	Call Service Level Seconds Option	180
	Abandon Rate KPI	5.0%

#### Call Count Summary

	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019
Total Calls Received	100,704	118,048	107,688	97,925	112,637	90,947
Avg Daily Calls Received	3,278	3,723	3,509	3,108	3,554	3,307
Total Calls Answered	94,767	111,201	101,007	94,814	106,395	86,049
Answered %	94.1%	94.2%	93.8%	96.8%	94.5%	94.6%

#### Average Speed Of Answer Summary

	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019
Total Calls Received	100,704	118,048	107,688	97,925	112,637	90,947
Avg Speed of Answer (seconds)	53.2	53.7	57.1	28.4	56.5	68.2

#### Average Abandon Rate Summary

	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019
Total Calls Received	100,704	118,048	107,688	97,925	112,637	90,947
Total Calls Abandoned	3,433	4,026	4,090	1,404	3,613	3,069
Abandon %	3.4%	3.4%	3.8%	1.4%	3.2%	3.4%

#### Average Handle Time Summary

	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019
Total Calls Answered	94,767	111,201	101,007	94,814	106,395	86,049
Avg Handle Time (minutes)	5.1	5.3	5.1	5.1	5.1	4.9

		Service Level Summary					
	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019	
Handled Within Service Level	86,804	99,918	88,871	92,073	95,327	75,882	
Handled Outside Service Level	11,540	15,506	16,387	4,271	14,854	13,410	
Total Calls Received	100,704	118,048	107,688	97,925	112,637	90,947	
Service Level	88.3%	86.6%	84.4%	95.6%	86.5%	85.0%	

#### 

### Complaints Summary

	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019
Completed Trips	337,058	382,070	355,177	352,744	389,835	358,996
Total Complaint Count	442	555	480	369	390	467
Complaint %	0.13%	0.15%	0.14%	0.10%	0.10%	0.13%

#### Substantiated Summary

	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019
Completed Trips	337,058	382,070	355,177	352,744	389,835	358,996
Substantiated Complaints	326	382	342	257	226	225
Substantiated Complaint %	0.10%	0.10%	0.10%	0.07%	0.06%	0.06%

#### Days To Resolve

	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019
Grievance Count	442	555	480	369	390	467
Resolved Count	440	551	474	364	316	314
Avg. Time to Resolve (Days)	45.84	42.73	38.74	39.23	18.30	9.23

#### Sep 2018 Feb 2019 Nov 2018 Missed Pickup Late Pickup Late Pickup - B-Leg Driver Issue Other Safety Concern Scheduling Error Agent Issue Damage/Injury Vehicle Issue Early Arrival **Technical Issue**

#### Complaints Category Summary



### Wheelchair (Durable Medical Equipment) Data

	Total Requests	Completed Trips	Cancelled Trips (Member or Facility Cancelled)	Unassigned Trips
February	324	258	65	1
March	291	230	60	1



### **Dialysis** Data

	Completed Number of Trips	Number of Provider No-Shows	<b>Rescue Trips</b>
February	19784	14	11
March	21637	14	8

- Veyo continues to gather feedback regularly from dialysis facility via in person meetings, emails, and monthly reports.
- Veyo's Clinical Coordinators and Dispatch agents work regularly with facilities to troubleshoot any real-time concerns.



### Member Advisory Committee

During our March 2019 Member Advisory Committee, the following topics were discussed:

- Recent transportation concerns providers showing up late and safety concerns around wheelchair transportation.
- Contractual guidelines on **booking trips within 48 hours**, unless urgent.
- Feedback on the new **IVR system** largely positive since it eases workflow.
- **Post Call Survey** ensuring members are aware of the post call survey and quarterly survey to help improve member experience.





